# **GOOD NEWS PARTNERS**

# FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

AUGUST 31, 2018 AND 2017

# Weiss, Sugar, Dvorak & Dusek, Ltd.

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### INDEPENDENT AUDITORS' REPORT

To the Board of Directors GOOD NEWS PARTNERS Chicago, IL

## **Report of Financial Statements**

We have audited the accompanying financial statements of GOOD NEWS PARTNERS (a nonprofit organization), which comprise the statements of financial position as of August 31, 2018 and 2017, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of GOOD NEWS PARTNERS as of August 31, 2018 and 2017, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Veiss, Sugar Dvorak & Dusek, Ltd.

Chicago, Illinois July 10, 2019

# GOOD NEWS PARTNERS Statements of Financial Position August 31, 2018 and 2017

# **ASSETS**

7,66216				
		<u>2018</u>		<u>2017</u>
CURRENT ASSETS				
Cash and cash equivalents	\$	246,081	\$	276,169
Investments in common stock at fair value		799		
Advances		3,138		3,138
Note receivable		27,675		11,839
Accounts receivable, net of allowance for doubtful				
accounts of \$292,466 for 2018 and \$220,042 for 2017		62,927		141,830
Utility deposits		3,842		17,240
Real estate escrow		6,065		20,465
Prepaid expenses		17,419		17,392
Total Current Assets		367,946		488,073
PROPERTY AND EQUIPMENT				
Land		513,200		533,300
Buildings	2	,564,629	2	2,946,529
Improvements	2	,273,308	2	2,273,308
Equipment		114,424		114,424
Construction in process		107,809		
	5	,573,370	5	5,867,561
Less: Accumulated depreciation	_1	,446,129		1,360,766
Net Property and Equipment	_4	,127,241		1,506,795
OTHER ASSETS				
OTHER ASSETS				
Other		70,090		70,090
Advances to Co-ops		526,854		620,427
Note receivable (net of current portion)		260,464		299,150
Total Other Assets		857,408		989,667
TOTAL ASSETS	\$5	,352,595	<b>Q</b> F	5,984,535
	ΨΟ	,002,000	Ψ	7,007,000

# GOOD NEWS PARTNERS Statements of Financial Position (Continued) August 31, 2018 and 2017

# LIABILITIES AND NET ASSETS

INDICATED AND NET ACCE	0			
w0.0		2018		2017
CURRENT LIABILITIES				
Accounts payable	\$	122,993	\$	151,052
Accrued expenses		149,839		222,747
Co-op accrued expenses		24,219		24,219
Tenant security deposits		29,167		45,787
Deferred gain		106,562		115,013
Current maturities of mortgages payable		60,122		209,500
Current portion of unsecured notes payable				
due to related parties		146,880		154,380
Total Current Liabilities		639,782		922,698
	,			
NON-CURRENT LIABILITIES				
Mortgages payable (net of current maturities)	:	2,820,893	. 2	2,883,389
Unsecured notes payable due to related				
parties (net of current portion)		361,497		381,497
Equity due Co-op occupants		595,214		569,391
Total Non-Current Liabilities		3,777,604	3	3,834,277
NET ASSETS				
Unrestricted		582,084		807,480
Temporarily restricted		353,125		420,080
Total Net Assets		935,209		,227,560
	•		-	,,
TOTAL LIABILITIES AND NET ASSETS	\$ 5	5,352,595	\$ 5	5,984,535
			<u> </u>	1,000

# GOOD NEWS PARTNERS Statements of Activities and Changes in Net Assets For the Years Ended August 31, 2018 and 2017

		TEMPORARILY	ТО	TAL
	UNRESTRICTED	RESTRICTED	2018	2017
SUPPORT AND REVENUE				
Contributions:				
Individuals	\$ 188,793	\$	\$ 188,793	\$ 209,435
Churches	144,209	1,905	146,114	91,119
Corporations and foundations	53,448		53,448	47,000
Government grants	201,751		201,751	195,531
Other	10,375		10,375	79,600
Program service revenue:			·	,
Rental	554,596		554,596	585,734
Other	28,008		28,008	49,040
Investment income	21,962		21,962	17,302
Gain (loss) on sale of property	(31,863)	)	(31,863)	95,842
Miscellaneous	13,085		13,085	52,774
Net assets released from restriction	68,860	(68,860)		MeV Succes# 8 8 8
Total Support and Revenue	1,253,224	(66,955)	1,186,269	1,423,377
EXPENSES				
Program services	1,148,977		4 440 077	4 004 074
Supporting services:	1,140,977		1,148,977	1,261,374
Management and general	229,720		229,720	210,633
Fundraising	99,923		99,923	76,677
Total Expenses	1,478,620		1,478,620	1,548,684
and the second second second			1,470,020	_1,540,004
CHANGE IN NET ASSETS	(225,396)	(66,955)	(292,351)	(125,307)
NET ASSETS - BEGINNING OF YEAR	807,480	420,080	1,227,560	1,352,867
NET ASSETS - END OF YEAR	\$ 582,084	\$ 353,125	\$ 935,209	\$ 1,227,560

# GOOD NEWS PARTNERS Statements of Cash Flows For the Years Ended August 31, 2018 and 2017

CASH FLOWS FROM OPERATING ACTIVITIES	<u>2018</u>	2017
Change in net assets	\$ (292,351)	\$ (125,307)
Adjustments to change in net assets to net cash (used) by operating activities:		
Depreciation	85,363	84,735
Amortization of debt issuance costs to interest expense	12,813	9,910
(Gain) loss on sale of property	31,863	(95,842)
Increase (decrease) in cash due to changes in:  Note receivable	22,850	10 401
Accounts receivable	78,903	10,481 (60,551)
Utility deposits	13,398	(2,610)
Real estate escrow	14,400	(12,631)
Prepaid expenses	(27)	(17,392)
Advances to Co-ops	93,573	312,839
Accounts payable and accrued expenses  Co-op accrued expenses	(100,967)	(45,488)
Tenant security deposits	(16.620)	(69,026)
Deferred gain	(16,620) (8,451)	5,490 (6,659)
NET CASH (USED) BY OPERATING ACTIVITIES	(65,253)	(12,051)
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of property - net	370,137	504,444
Proceeds from sale of investments	0,0,10,	6,456
(Purchases) of investments	(799)	
(Purchases) of property and equipment	(107,809)	
NET CASH PROVIDED BY INVESTING ACTIVITIES	261,529	510,900
CASH FLOWS FROM FINANCING ACTIVITIES		
(Decrease) in unsecured notes payable	(27,500)	(49,153)
(Decrease) increase in equity due co-op occupants	25,823	(57,038)
(Payments) on mortgages	(224,687)	(325,852)
Borrowings on mortgages		150,000
NET CASH (USED) BY FINANCING ACTIVITIES	(226,364)	(282,043)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(30,088)	216,806
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	276,169	59,363
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 246,081	\$ 276,169

GOOD NEWS PARTNERS
Statements of Functional Expenses
For the Year Ended August 31, 2018
With Comparative Totals for the Year Ended August 31, 2017

Ļ.			2017			3 850	57 132		4 075	15,125	27,519	149,827	27,433	9,410	7,593	101.423	2,497	3,814	48,731	38,276	7,660	24,819	12,074	780,868	8,918	2,739	833	113,565		\$ 1,548,684
TOTAL			2018	\$ 85,363 \$	6.561	767	23.658	3 954	15,989	16,798	40,273	139,127	14,781	19,294	5,256	98,358	3,414	4,394	46,072	44,656	000'9	12,692	11,654	757,234	14,696	7,675	449	99,505	\$ 1,478,620	<i>⇔</i> I
SERVICES		Fund	Raising	10			(4.460)	31	15.535	16,533	1,187		424	10,605	91	6,493	3,291							49,989	39	165			\$ 99,923	\$ 76,677
SUPPORTING SERVICES		Management	and General	\$ 6,835			21,966		454	265	936	6,581	(1,029)	419	252	20,924	123	2,517	ic.					161,095	3,118	4,705		559	\$ 229,720	\$ 210,633
			Total	\$ 78,528	6,561	767	6,152	, 3,923			38,150	132,546	15,386	8,270	4,913	70,941		1,877	46,072	44,656	000'9	12,692	11,654	546,150	11,539	2,805	449	98,946	\$ 1,148,977	\$ 1,261,374
			Ministry	\$ 2,661			200				1,648	7,486	2,385												2,243			2,891	\$ 19,814	\$ 30,160
		<b>Builders</b> and	Apprentices								5,538		12			6,148						682		47,328	1,475				\$ 61,183	\$ 222,869
PROGRAM SERVICES	Education,	Children	and Youth								9/					7,362		1,014						56,676		2,338			\$ 67,466	\$ 61,022
PROGRA		Rental	Housing	\$ 57,815	5,349		303				17,680	89,642	3,178	7,204		12,378			35,761	43,126	4,800	5,539	2,677	95,297				37,464	\$421,213	\$401,866
	New Life	Interim	Housing	\$ 505		767	3,400	3,923			6,964	11,668	5,636	449	1,787	23,358		863		82		3,870		179,829	6,073	467	449	9,838	\$ 259,928	\$ 263,627
		Jonquil		\$ 17,547	1,212		1,949				6,244	23,750	4,175	617	3,126	21,695			10,311	1,448	1,200	2,601	2,977	167,020	1,748			48,753	\$ 319,373	\$ 281,830
				Depreciation	Eviction	Exterminator	Fees and memberships	Food	Fund raising events	Housing and travel	Insurance	Interest	Material and supplies	Miscellaneous	Office	Payroll taxes	Postage and mailing	Programs	Provision for bad debts	Real estate taxes	Kent	Repairs and maintenance	Kubbish removal	Salaries and wages	l elephone	l raining 	Transportation	Utilities	TOTAL EXPENSES - 2018	TOTAL EXPENSES - 2017

See independent auditors' report and notes to financial statements.

# GOOD NEWS PARTNERS Notes to Financial Statements August 31, 2018 and 2017

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Organization

Good News Partners (the "Organization"), incorporated in 1980, is a Christian community organization, striving to empower people to embody the church and to upbuild community. Our community works together through ministries of housing; youth, learning/enrichment, addiction recovery, and spiritual growth programs; job training/employment opportunities; and community development.

#### Basis of Presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Included in the Organization's accounting records are buildings and improvements related to the Co-op Housing Program and their related mortgages payable and equity due Co-op owners. The Co-op Housing Program encourages home ownership and its financial responsibilities among the families it serves. The Organization acts as a financial intermediary by collecting Co-op owners' monthly assessments and remitting them to local financial institutions. Operating costs of the Co-ops are paid for by each of the Co-op Associations independently. Although in theory the Co-ops are independent of Good News Partners, the Organization can and does incur significant operating expenses and rehabilitation expenditures on their behalf and is ultimately liable for their mortgages. As the Co-ops provide cash to reduce principal on the mortgages, the Organization records an equal liability to the Co-ops. Expenses paid directly by the Co-ops are not included in these financial statements.

## **Property and Equipment**

Maintenance, repairs and minor replacements are expensed. Depreciation is computed using the straight-line method over the estimated useful life of five to seven years for equipment, thirty-nine years for buildings and improvements.

### Revenue Recognition

All contributions and grants are considered unrestricted unless otherwise specified by the donor and are recorded at fair market value at the date of donation. Restricted grants are recorded as temporarily restricted revenue upon receipt and recognized as unrestricted revenue when expenditures have been made in accordance with donor restrictions.

## Income Taxes

The Organization is exempt from federal income taxes under Section 501(C)(3) of the Internal Revenue Code. Thus no provision for income taxes has been provided in the financial statements.

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## **Donated Services**

Donation of services is vital to the success of Good News Partners. No amounts have been reflected for donated services since no objective basis is available to measure their value.

### Use of Estimates

Management uses estimates and assumptions in preparing these financial statements in accordance with generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

## NOTE 2 - MORTGAGES PAYABLE

During 2016, the Organization refinanced its mortgages payable with one financial institution. Debt issuance costs incurred as a result of this refinance amounted to \$69,370. These costs are amortized into interest expense over the life of the loans, which is seven years. During the years ended August 31, 2018 and 2017, the amount amortized into interest expense amounted to \$12,813 and \$9,910, respectively.

Mortgages payable at August 31, consisted of the following:

		<u>2018</u>	2017
A. Independent Co-ops with Residents Remitting			
Monthly Assessments to GNP:			
Mortgage payable at 5.05%, principal and interest			
in monthly installments on Esperanza Latina Co-op,			
until 2023, secured by land, building and rents	\$	413,795	\$ 423,527
Mortgage payable at 5.05%, principal and interest in monthly installments on Phoenix Co-op, until 2023,			
secured by land, building and rents	-	475,683	 486,864
Total Balance		889,478	910,391
Less: Portion payable in one year		21,243	21,243
Total Long-Term Portion		868,235	889,148

# NOTE 2 – MORTGAGES PAYABLE (Continued)

B. Co-ops with Income and Expenses Included in GNP Program Services:  Mortgage payable at 5.05%, principal and interest in monthly installments on Fargo Co-op, until	<u>2018</u>	<u>2017</u>
2023, secured by land, building and rents  Less: Portion payable in one year  Total Long-Term Portion	\$ 256,829 6,135 250,694	\$ 262,867 6,135 256,732
C. Non Co-op Mortgages:  Mortgage payable at 5.05%, principal and interest in monthly installments on Jonquil Hotel, Jonquil Terrace, Lloyd Apartments, Ministry Center and New Life, until 2023, secured by land, building and rents	1,759,734	1,801,118
Mortgage payable at 2.0% above the Wall Street Journal prime rate, principal and interest in monthly installments on Jonquil Terrace, until 2018, secured by land, building and rents		150,000
Other	18,318	24,670
Total Balance Less: Portion payable in one year Total Long-Term Portion	1,778,052 42,032 1,736,020	1,975,788 192,032 1,783,756
TOTAL LONG-TERM MORTGAGE DEBT	\$ 2,854,949	\$ 2,929,636

Maturities of mortgages payable and amortization of debt issuance costs for the years ending August 31, are as follows:

	<b>MATURITIES</b>	<b>AMORTIZATION</b>	<u>TOTAL</u>
2019	\$ 69,410	\$ (9,288)	\$ 60,122
2020	72,766	(9,288)	63,478
2021	76,207	(9,288)	66,919
2022	79,830	(9,288)	70,542
2023	2,626,146	(6,192)	2,619,954
	\$ 2,924,359	\$ (43,344)	\$ 2,881,015

# NOTE 3 - INVESTMENTS IN COMMON STOCK

The Organization complies with the provisions of Accounting Standards Codification 820 (ASC 820), "Fair Value Measurements and Disclosures". Under ASC 820, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e, the "exit price") in an orderly transaction between market participants at the measurement date.

The Organization's significant financial instruments are investments in common stock. The carrying values of these financial instruments recorded in the accompanying statement of financial position approximate fair value.

The Organization's investments in common stock amounted to \$799 and \$0 at August 31, 2018 and 2017, respectively. These investments were valued using level 1 inputs. The historical cost and fair market value of investments in common stock, all of which are held at one institution, at August 31, were as follows:

	2018						
			MA	RKET			
	<u>C</u>	<u>OST</u>	VA	ALUE			
Common stock	\$	799	\$	799			

### **NOTE 4 - RELATED PARTIES**

The Organization receives loans from its Board Members, President and others. Interest rates on the loans vary from 0% to 5% and certain loans have no set maturity date. Statement of financial position classification is based on management's anticipated repayment schedule.

### NOTE 5 - CO-OP EQUITY BUY-OUTS

As stated in Note 1, the Co-ops are independent of Good News Partners. Good News Partners encourages Co-op owners to find willing buyers for Co-op units or the Co-op Association itself to buy such units from departing owners. In the event no buyers can be found or the Co-op Association cannot fund a buy-out, Good News Partners may expend its own funds for that purpose. Good News Partners is currently working with each Co-op to update our contract to reflect the actual amount each Co-op will reimburse Good News Partners.

# NOTE 6 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes in future periods:

	<u>2018</u>	2017
Building purchase	\$ 164,688	\$ 233,540
Education	35,000	35,000
Exterior and interior renovations	50,000	50,000
Youth	30,000	30,000
Other	73,437	71,540
	\$ 353,125	\$ 420,080

## NOTE 7 - DEPRECIATION POLICY ON CO-OPS

The Organization had been recording depreciation of the Co-op buildings and improvements since inception of the Co-op program. When a Co-op begins operations as an independent Co-op, the Organization ceases to incur any revenue or expenses on the Co-op properties. Since no revenue or expenses are incurred by the Organization, no results of operations are matched against the depreciation expense on the Co-op properties.

## **NOTE 8 - BUILDING IMPROVEMENTS**

Program services expense for Builders and Apprentices excludes salaries, employee benefits and material expenditures in the amount of \$107,809 and \$0 in 2018 and 2017, respectively, were capitalized as building improvements or construction in process.

### NOTE 9 - ADVANCES TO CO-OPS

The Organization advances money to the Co-ops for various reasons including improvements and short-term cash flow problems. Good News Partners has classified these advances as long-term since these advances may not be repaid until the Co-ops take title to the properties. Advances are collateralized by the properties.

## **NOTE 10 - TAX STATUS**

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, there is no provision for income taxes in the financial statements. Management believes that the Organization continues to qualify and to operate as designated.

## NOTE 10 - TAX STATUS (Continued)

Accounting standards provide guidance for how certain tax positions should be recognized, measured, disclosed and presented in the financial statements. This requires the evaluation of tax positions taken or expected to be taken in the course of preparing the Organization's information returns to determine whether the tax position are "more-likely-than-not" of being sustained "when challenged" or "when examined" by the applicable tax authority. Tax positions not deemed to meet the more-likely-than-not threshold would be recorded as a tax benefit and asset or expense and liability in the current year. The Organization files information returns in the U.S. federal jurisdiction and Illinois state jurisdiction. The Organization is no longer subject to U.S. federal and state examinations by tax authorities for years before 2015. As of and for the year ended August 31, 2018, management has determined that there are no uncertain tax positions.

## NOTE 11 - SALE OF BUILDING

As of August 31, 2014, the Fargo Building (a rental building owned by the Organization) was sold to the Fargo Co-op (an Illinois Corporation) for approximately \$542,000. The Fargo Co-op ("Fargo") is the home of the Founder, former President and current Director of Good News, Dr. Bud Ogle ("Dr. Ogle"). Dr. Ogle is also the President of the Fargo. The Fargo is not part of the Organization as of August 31, 2014 and will operate as a separate entity from the Organization. It is the intention of the Fargo management to operate Fargo in the spirit of the Organization to service low income families.

The sale of the building was priced at approximately \$20,000 above market value. Dr. Ogle provided all the cash invested in the transaction for the purchase of the Fargo Building. The transaction is a contract sale with deferred gain of \$126,501 recognized ratably by the Organization as Fargo repays the balance due of approximately \$288,139 at August 31, 2018, until it is paid in full on October 1, 2029 or sooner. For the years ended August 31, 2018 and 2017, the Organization recognized \$8,451 and \$6,659, respectively, of deferred gain into miscellaneous income. The Organization retains title to the Fargo Building until the loans are paid in full.

At August 31, 2018, the Organization additionally owed \$256,829 for a mortgage on the Fargo Building, which the Organization is obligated to pay until it is paid in full. Fargo is obligated to pay its own operating expenses and real estate taxes.

# NOTE 12 - DONATION OF BUILDING

On August 24, 2015, Dr. Bud Ogle, Founder, former President and current Director of the Organization, donated a three flat building to Good News Partners. The Organization recorded a donation of \$402,000 for the gift of the building. The building was recorded on the books at its appraised value. On June 14, 2018, the building was sold for \$400,000. The impact of this sale is recognized in the accompanying financial statements.

# NOTE 13 - NEW ACCOUNTING STANDARDS UPDATE

During 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-14 Not-for-Profit Entities (Topic 958) Presentation of Financial Statements of Not-for-Profit Entities. The ASU is effective for the year ending October 31, 2019. This ASU replaces the three classes of net assets used in financial statements of nonprofit entities (unrestricted, temporarily restricted, and permanently restricted) with two classes of net assets (net assets with donor restrictions and net assets without donor restrictions).

In June 2018, the FASB issued ASU 2018-08, Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. The new guidance provides a more robust framework for determining whether a transaction should be accounted for as a contribution or as an exchange transaction. It also provides additional guidance on how to determine if a contribution is conditional. The new standard will be effective for transactions that occur during the Association's fiscal year ending December 31, 2019. Early adoption is permitted

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842), which will supersede the current lease recording requirements in Topic 842. The ASU looks to increase transparency and comparability by conforming US GAAP with International Accounting Standards as it relates to leases. The new standard will require that all leases, including operating leases, be included on the balance sheet as a "right of use" asset with an offsetting liability for the payments remaining on the lease. The new guidance will be effective for the Association's year ending December 31, 2020, with early application permitted.

Management is evaluating the effects of these pronouncements on its financial statements.

# **NOTE 14 - SUBSEQUENT EVENTS**

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through July 10, 2019, the date the financial statements were available to be issued.